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ADC Meets EU Delegation to Explore Agribusiness Partnerships in Somalia

> **The discussion in Mogadishu opened a route to engagement with European companies interested in Somalia's agricultural market.**



ADC leadership at the EU–Somalia Business Forum, Mogadishu, 5 October 2026." Alt text: "Three participants standing together at the EU–Somalia Business Forum.

Mogadishu, 26 November 2026 — Agro Development Company (ADC) met Luca Pagliara of the European Union Delegation to Somalia on 5 October 2026 during the EU–Somalia Business Forum in Mogadishu to discuss potential cooperation with European agribusinesses.

According to ADC's meeting record, Mr Pagliara shared contacts of European companies exploring the Somali market and encouraged ADC to engage them as a potential local partner. Both sides expressed an intention to continue engagement and identify practical opportunities for collaboration.

The forum, held on 5–6 October, brought European and Somali businesses together under the theme "Invest in Somalia: Unlocking High-Potential Markets". The European Commission identified agriculture as a priority sector, with business connections central to the event's purpose.

Connecting suppliers with farmer demand



“Opening-session address shown on screen at the EU–Somalia Business Forum, Mogadishu, 5 October 2026.” Alt text: “Screen showing an opening-session speaker at the EU–Somalia Business Forum.”

ADC presented its work in fertiliser imports and distribution, local delivery and farmer organisation as a basis for potential cooperation.

For companies assessing Somalia’s agricultural market, these activities offer a starting point for understanding customer needs and distribution requirements. A workable supply arrangement must consider which products suit farmers’ crops, when they are needed and their cost at the point of delivery.

The commercial value of a local partnership therefore depends on its ability to connect demand with reliable delivery. For farmers, that should translate into suitable inputs, timely availability and clear commercial terms.

Moving from introductions to cooperation

The meeting established contacts for further discussion. Specific products, responsibilities and commercial terms would need to be assessed and agreed by the companies involved.

A practical next step is to match a prospective partner’s offering with an identified local requirement, then assess product suitability, demand, delivery arrangements and customer support before committing to supply.

European agricultural suppliers and businesses interested in exploring cooperation with ADC are invited to send a brief company profile, product or service details, and the local support they seek to info@agrodev.so.

About ADC

Agro Development Company (ADC) is a private Somali company working in agricultural inputs, farmer organisation and agricultural programme delivery, including fertiliser supply and distribution.

ABOUT ADC

Agro Development Company (ADC) is a private Somali company working in agricultural inputs, farmer organisation and programme delivery. ADC supplies certified fertilizer, works with 3,000 registered farmers in South West and Hirshabelle States, and is a Strategic Implementation Partner of the Federal Ministry of Agriculture and Irrigation. ADC is ISO 9001:2015 certified and registered on the UN Global Marketplace (No. 1221175).

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